

OPPORTUNITIES: CAT FINANCIAL MARINE

Caterpillar Financial Marine Europe is a business unit of Caterpillar Financial Services (UK) Limited which is associated with the Marine Division of Caterpillar Financial Services. Our Caterpillar Financial Marine organization provides financing solutions in most places of the world. Our mission is to provide construction and long term financing for the acquisition, repower of most types of vessels, whose owners select and purchase new Caterpillar or MAK marine propulsion and auxiliary diesel engines. The newly established Marine Division seated in the West Midlands, is now seeking:

Marine Credit Analysts

You will be responsible for assisting customers with finance applications, collection of relevant financial and operating data and references, analysis of financial statements and business data, and submission of credit recommendations.

Marketing Representative

You will provide marketing support to the International Account Managers located in Europe, gather credit and related information, assist in the preparation of documentation for transaction, and calculate amortization schedules.

Customer Service Representative

You will support various accounts receivable management efforts for Marine Division in a multinational environment. The incumbent collects delinquent active contracts.

Document Administrator

You will process Marine division documents through the preparation of complex forms supporting approved transactions. You will work closely with the legal department in preparation for closing marine transactions in multiple countries. A legal background will be appreciated.

Successful candidates should possess a bachelor degree or equivalent in finance discipline. We are looking for candidates with at least 5 years experience in the banking and financial services sector with marine industry concentration, or with comparable experience gained from a financial position. Successful candidates can look forward to an attractive remuneration and fringe benefits package.

To apply, kindly send your CV with covering letter quoting reference CAT01, via email, fax or post to:



OPUS MITCHELL, 95 The Promenade, Cheltenham, GL50 1PL Tel: 01242 530799 Fax: 01242 576921
email: info@financialemloyment.co.uk www.financialemloyment.co.uk



c.£40k + bonuses

Trade Finance Manager

South Buck

Fairfax Gerrard is a leading player in the Trade Finance Market servicing the import and export needs of SMEs. The team benefits from a high market profile, excellent reputation and "flat" management structure. Candidates should have solid experience of letters of credit, credit risk and the structuring of transactions. The appointee will maintain and expand a network of introducers, develop proposals, obtain credit approval, manage a portfolio of live clients and contribute to group corporate policies.

please call us on 01242 530799

or fax your CV on 01242 576921 or email: info@financialemloyment.co.uk

or post to OPUS MITCHELL, 95 The Promenade, Cheltenham, GL50 1PL



opus
mitchell

www.financialemloyment.co.uk

see how far you can go

Sales Professionals nationwide opportunities £ excellent salary +car +bonuses +finance sector benefits

Business Finance is part of the Lombard Asset group, a member of the NatWest Group, and has been the foremost provider of financial solutions for UK industry and commerce for over 100 years.

To maintain and strengthen its market leading position the company is eager to recruit highly motivated and ambitious individuals to expand the sales teams within its network of sales offices nationwide.

As an Account Executive you will be responsible for establishing and developing relationships within the local business community and to identify and develop profitable asset finance opportunities.

As competition within this sector is fierce, you will be equipped with a range of competitive products and services, first class marketing support plus the backing of NatWest Group, one of the most highly respected financial institutions. In addition you will benefit from comprehensive sales and product training on joining the company and throughout your career.

Interested candidates must possess a stable background of sales achievement acquired within a finance company or a professional business to business sales environment.

Interviews will be held locally.



please call us on
freecall
0800 3898638

Opus
MIDLANDS

or forward your CV to:
Opus Mitchell, P.O. Box 70, Tewkesbury
GLOS, GL20 8HL
or fax to: 01684 773456